



Southern Pipe, Inc.

American Made & American Owned
Manufacturer of Quality PVC Electrical Conduit

September 6, 2021

To: Southern Pipe, Inc. Customers

Subject: Revised Freight Terms

Southern Pipe, Inc. is adjusting freight terms to align with current market conditions.

Effective Immediately prepaid terms will change to the following:

\$35,000 - PVC Conduit

\$35,000 - PVC Conduit & Fittings

\$2,500 - Fittings Only

Thank you for your continued support. Please contact your local Southern Pipe, Inc. representative if you have any questions or comments.

Sincerely,

Kevin A. Mitchell
Vice President, Sales & Marketing
Southern Pipe, Inc